



Meet Stephanie Dolet

Email address s.dolet@maison-raymond.wine

Phone number +33660271340 (whats app always a good idea)

Where are you originally from and where do you live now?

I was born in Bordeaux. Grew up in California and been back in Bordeaux for the last 20 years.

What is your role within the winery?

I work on the export wine profiles and after 10 years as an export manager covering USA, Canada and all Asia, I am now the US brand ambassador.

How did you get into the wine business?

Part of my family had a vineyard in Medoc and we used to go harvest every year at a young age and play in the vineyard. I harvested and vinified in Portugal,

loved it and went to the Wine Business school of Bordeaux, France. Surrounded by wine connoisseurs and epicureans, it was unmissable!

What got you interested in Organic wine?

I grew up in a family who always had gardens, orchards and a poultry house. Organic for us was not a trend but a way of life. With over 6000 winegrowers in Bordeaux, our air is filled with pesticides and chemicals. Working in an organic vineyard seemed like a healthy and sane decision: for the environment, my health and all the workers but also the pureness of the wines. My father passing away from leukemia in 2011 just reinforced my organic vision.

What is your favorite wine from the portfolio and why?

I have 2 actually...Les Hauts de Lagarde AOC Bordeaux Blanc is easy, aromatic, pleasing all year round and

EUROPEAN OFFICE:

Cartagena, SPAIN
pilar@naturalmerchants.com

Tel: +34.968.32.15.11
Fax: +34.902.90.89.61

NORTH AMERICAN OFFICE:

Oregon USA
ed@naturalmerchants.com

Tel: 1.530.554.2333
Fax: 1.866.784.0422



it is a tradition for my family to get together on Sunday lunch to open a bottle of Bordeaux blanc with oysters. And then...La Joly: the name, the old vines, all hand-made by hand, the fest, the people, the love, the passion, a full winery under one roof partying.... The Cabernet is aerial and fine, the bouquet of black berries is harmonious and the Malbec brings just a hint of spices. It is a harmonious wine!
For me wine is about gathering, and each bottle makes great memories....

What would you like to highlight about the winery?

I started 12 years ago working for the family Raymond. They are a loving, passionate family very eco-concerned. Nanou (Lionel's mother) has a great garden and she is an excellent cook, Jean-Pierre(Lionel's father) is very knowledgeable when it comes to the vineyard and very funny, Lionel is a visionary and a great person to work with...I opened the export service and he has been a great help since day 1! On top of making great wines, The Maison Raymond is very concerned with the environment and was the largest green project in 2010 with over 2500 m2 of solar panels. They remain today the largest family owned organic vineyard in France.

How do you see the future of organic wine and what are the challenges that we will face?

The climate change is a definitely a challenge we will have to face in the future. The last couple of years have been difficult between frost and the great amount of rain. We will have to adapt and with the current new changes of the European Union on using less copper it might be difficult in our region but we are already looking at other options.

What do you like to do in your free time?

Spend time and travel with family and friends especially my 2 chipmunks. I love the beach and all water sports (wakeboard, surf...). And as a French person...eating and drinking of course! Bordeaux has a great restaurant scene!



EUROPEAN OFFICE:

Cartagena, SPAIN
pilar@naturalmerchants.com

Tel: +34.968.32.15.11
Fax: +34.902.90.89.61

NORTH AMERICAN OFFICE:

Oregon USA
ed@naturalmerchants.com

Tel: 1.530.554.2333
Fax: 1.866.784.0422